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Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
NSC-05 /056 W
----------091458 140046Z /75
R 131836Z MAR 78
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 8559

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E. O. 11652:N/A
TAGS: EAIR, FR
SUBJECT: NOTICE OF DISSATISFACTION WITH AIR FRANCE
FARES.

REF: STATE 059431

1. DISSATISFACTION NOTICE WAS SENT BY DIPLOMATIC NOTE TO MINISTRY OF EXTERNAL AFFAIRS ON MARCH 9. POINTS CONTAINED PARA 3 WERE MADE ORALLY BY PHONE TO AVIATION DIRECTOR CLAUDE-LAFONTAINE WHO WAS UNABLE TO REACT TO THEM.

2. HOWEVER, DURING VISIT OF CIVIL AIR ATTACHE LATER THAT DAY TO CLAUDE ABRAHM (DIRECTOR GENERAL OF CIVIL AVIATION) AND ROBERT ESPEROU (DIRECTOR OF ECONOMIC AND INTERNATIONAL SERVICE) WE DREW ATTENTION TO THE NOTE

AND FOLLOWED THE SUGGESTED SCENARIO IN OUR PRESENTATION. INITIALLY, ABRAHAM REACTED BRUSQUELY TO THE IDEA THAT THERE MIGHT BE A LINK BETWEEN AIR FRANCE'S SCHEDULED FARES AND MINIMUM CHARTER PRICES. HE STATED THAT IF THE USG DISAPPROVED AIR FRANCE FARES BECAUSE OF FRANCE'S MINIMUM CHARTER PRICES HE WOULD HAVE THE LIMITED OFFICIAL USE

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MINIMUMS RAISED. ESPEROU THEN WENT ON TO POINT OUT THAT THE CHARTER MINIMUMS ARE DETERMINED NOT BY REFERENCE TO SCHEDULE FARES, BUT IN TERMS OF THE ECONOMICS OF AIRCRAFT AND SUGGESTED THAT THE STRETCH DC-8 WAS USED AS THE BASIS OF CALCULATION. WITH RESPECT TO THE IDEA OF FLEXIBILITY REGARDING FRENCH POLICY, BOTH ABRAHAM AND ESPEROU SUGGESTED THEY WERE WILLING TO

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DISCUSS MINIMUM PRICES WITH THE U.S. AND PERHAPS INTRODUCE A GREATER SEASONAL VARIABILITY THAN PRESENTLY EXISTS. HOWEVER, THEY WERE ADAMANT THAT FRANCE WOULD NOT DISCARD THE CONCEPT OF MINIMUM CHARTER PRICES.

COMMENT: IF THIS ISSUE IS TO BE PRESSED FURTHER IT WOULD BE USEFUL IF THE TERM "MORE FLEXIBLE ATTITUDE" (PARA 3 C.) WERE MADE MORE PRECISE. DO WE WANT THE FRENCH SIMPLY TO ADJUST THE LEVELS OF THESE FARES OR NOT ENFORCE THE REGULATORY CONCEPT THEY HAVE ADOPTED? IT DOES NOT SEEM LIKELY THAT THE FRENCH WILL ABANDON THEIR POLICY SHORT OF A CDMPREHENSIVE CHARTER AGREEMENT WHICH SPECIFICALLY PROVIDES FOR THAT.
HARTMAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES, DIPLOMATIC PROTESTS, DIPLOMATIC NOTES
Control Number: n/a
Copy: SINGLE
Draft Date: 13 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978PARIS08723
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780112-0219
Format: TEL
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780375/aaaaclud.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f04774c8-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 59431
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3352270
Secure: OPEN
Status: NATIVE
Subject: NOTICE OF DISSATISFACTION WITH AIR FRANCE FARES.
TAGS: EAIR, FR
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/f04774c8-c288-dd11-92da-001cc4696bcc
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